

11983 Tamiami Trail N. ● Naples, Florida 34110
Phone (239) 250-3133
FAX 1-(866) 848-5898
www.SAGEFLA.com

COMMERCIAL PROPERTY for SALE

DESCRIPTION:

3,000+/- SF Medical Building w/ Surgery—9935 Tamiami Trail N, Naples FL 34108 **Executive Summary:**

- -- 3,000+/- Medical Space, Income-Producing
- -- Located in Naples, FL on US 41 (Tamiami Trail N.)
- -- Quality Medical Tenant-Occupied with 5-year lease plus 5-year Option
- -- Average Cap Rate 6.04%
- -- Includes Lead-Lined Surgery and Ultrasound Room
- -- Upscale Waiting Room and Reception Area
- -- Doctors' office, Office Manager's office, Admin office/Chart Room, Sterilization Room, 2 Exam Rooms, spare office
- -- Ample Parking Spaces
- -- Zoned for Medical Use
- -- 2 Handicapped-Accessible Restrooms
- -- Detailed Appraisal Available

Attachments:

- --Locator Map
- --Exterior and Interior Photos
- --Net Operating Income (NOI) and Cap Rate Analysis
- -- Property Legal Description & Taxes
- -- Demographics
- -- Customer Registration Form

PRICE:

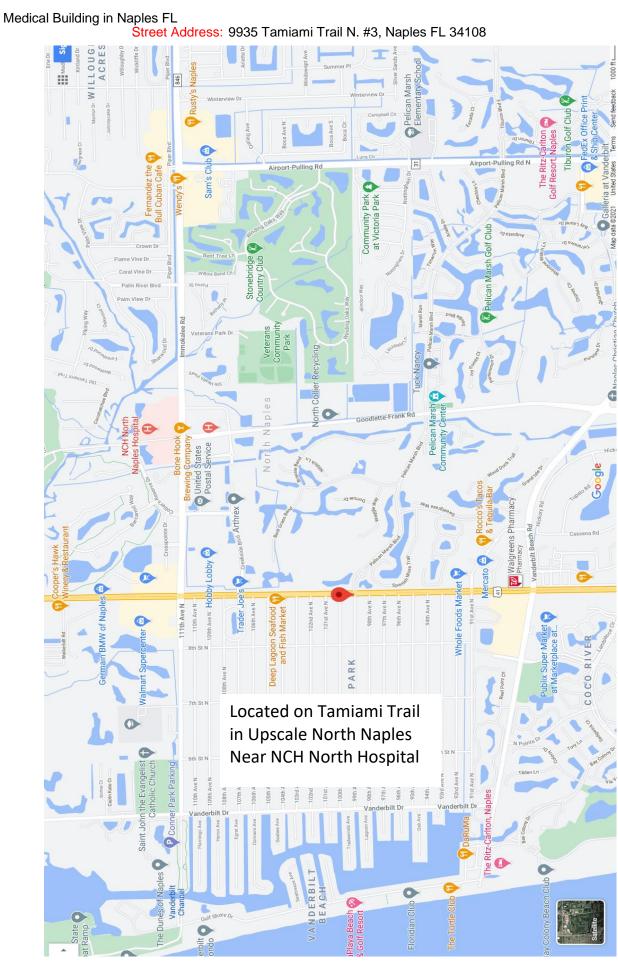
SALE: \$1,900,000.

CONTACT:

GENERAL:

Dick Naedel (239) 250-3133 Dick@SAGEFLA.com

NOTICE: All information herein subject to change without notice. Information obtained from Seller and other sources. No warranty is made as to the accuracy, fitness, or suitability of this information for any purpose. No responsibility is taken to ensure that this information is updated beyond initial entry. All pertinent information must be verified by prospective Buyers prior to entering into any transaction.

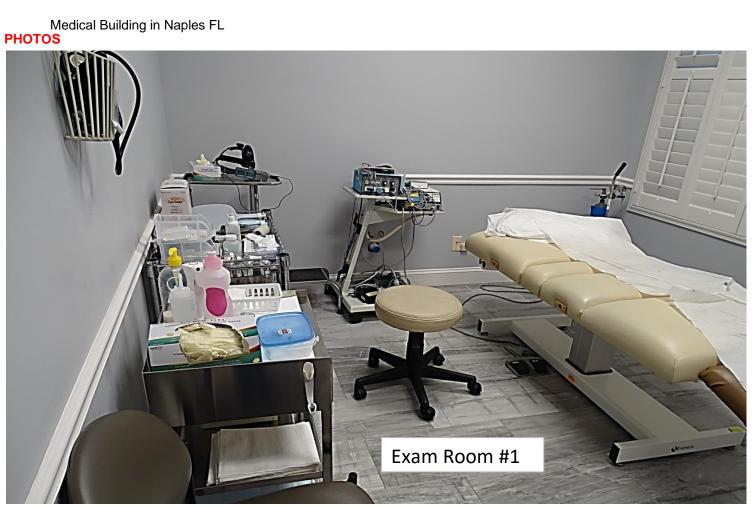


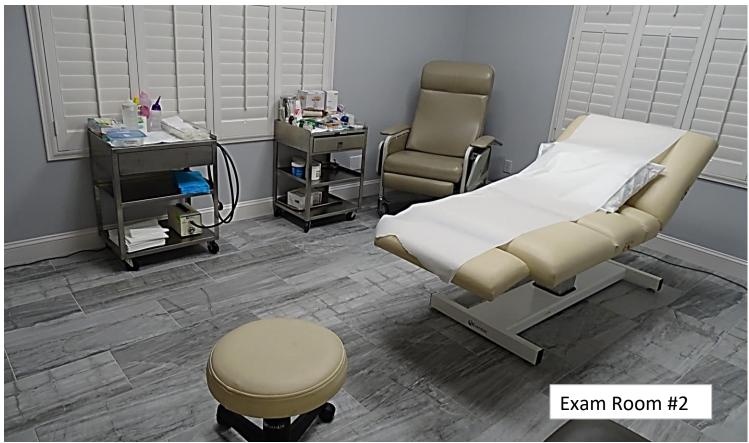


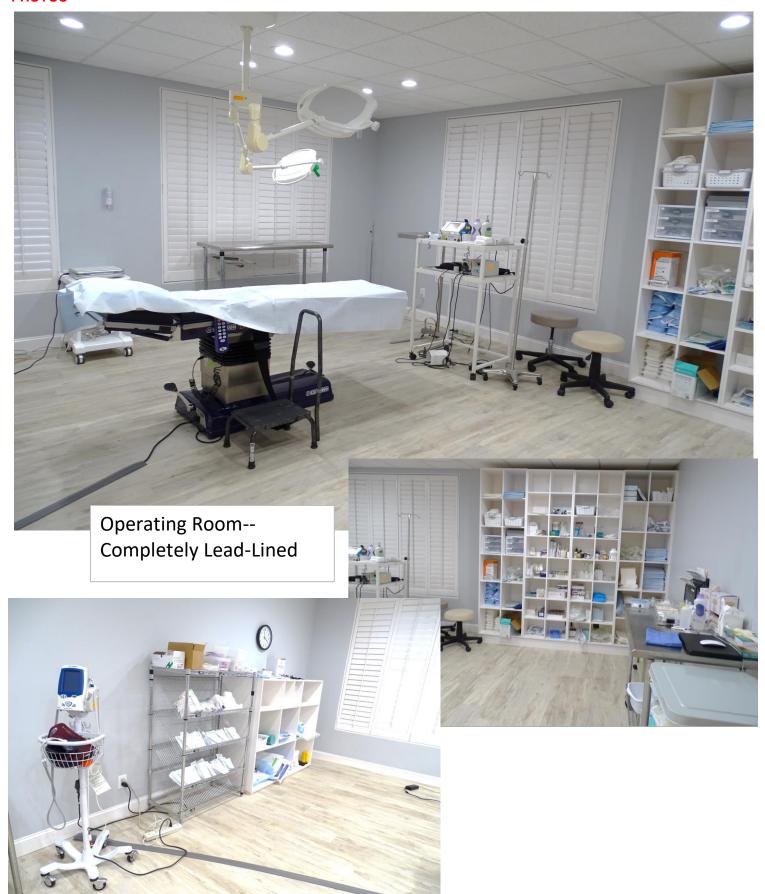
















Break Room





Property Name:	Medical Bu	ilding with	Surgery a	nd X-ray F	Room						
Address:	9935 Tamia	ami Trail N,	Naples I	FL 34108							
Tenant:	TBD		·		N	FT C	JDEBV.	TING IN	COME &		
Unit	Size (SF):	2,960			C	AP R	RATE A	NALYSIS	5		
	Year Built:	1996									
Year R	emodeled:	2019				an	nnual rent	escalator:	3.00%		
	price:	1,900,000				est. a	annual inf	flation rate:	1.50%		
	-			2022			2022	2023	2024	2025	2026
			monthly	annual			annual	annual	annual	annual	annual
BASE RENTAL Inc	ome 2021		9,000	108,000		-	108,000	111,240	114,577	118,015	121,555
CAM CHARGE Inc	ome 2021		1,891	22,689			22,689	23,029	23,374	23,725	24,081
BASE +	CAM 2021		10,891	130,689		-	130,689	134,269	137,952	141,740	145,636
plus Collier County + FL Sa	ales Tax @ :	6.50%	708	8,495	<< paid to Owner by Tenant with Re		8,495	8,727	8,967	9,213	9,466
	/E RENTAL	INCOME	11,599	139,183			139,183	142,996	146,919	150,953	155,102
Plus: Other Incom-	e (product s	sales, etc.)	0	0			0	0	0	0	0
GROSS O	PERATING	INCOMÉ	11,599	139,183		-	139,183	142,996	146,919	150,953	155,102
								,	·	,	ŕ
	OPERATI	NG EXPEN	SES:								
	Advertising				<< N/A		0	0	0	0	0
Internet + Cable TV	(Comcast)		125	1,500	<< paid by Tenant						
	Cleaning		0	0	<< paid by Tenant		0	0	0	0	0
Grounds Ma	aintenance		0	0	<< covered by POA		0	0	0	0	0
Insurar	nce: Flood		75	899	<pre></pre>	ant	899	912	926	940	954
Insurance: Buildi	ng Exterior		0	0	<< covered by POA						
Insuran	ce: Liability		133	1,600	<< paid by Tenant						
Licens	es/Permits				<< paid by Tenant		0	0	0	0	0
Miscellaneous Contrac	t Services:				<< paid by Tenant		0	0	0	0	0
P	est Control		85	1,020	<< paid by Tenant						
	POA Fees		1,200	14,400	<pre><< paid by Owner, charged to Tena</pre>	ant	14,400	14,616	14,835	15,058	15,284
Property Manage	ment Fees		·		<< add \$24,000 exps. if passive ow		0	0	0	0	0
	erty Taxes		616	7,390	<pre><< paid by Owner, charged to Tena</pre>		7,390	7,501	7,613	7,727	7,843
	Repairs				<< external=POA, internal =Tenant		0	0	0	0	0
А	/C System				<< paid by Tenant						
State (FL) and County (Colli	-		708	8,495	<pre><< paid by Owner, charged to Tena</pre>	ant	8,495	8,727	8,967	9,213	9,466
Subscriptio					<< N/A		0	0	0	0	0
·	Telephone				<< paid by Tenant		0	0	0	0	0
	Trash		0	0	<< covered by POA		0	0	0	0	0
Medical Wast	e Removal		325	3,900	<< paid by Medical Tenant						
	Electric		325	3,900	<< paid by Tenant						

Water	0	0	<< covered by POA	0 0	0	0	0
TOTAL OPERATING EXPENSES Paid by OWNER	2,599	31,183	31	183 31,756	32,341	32,938	33,547
NET OPERATING INCOME (NOI)	9,000	108,000	108	000 111,240	114,577	118,015	121,555
2021 C	AP RATE>>>	5.68%	5	68% 5.85%	6.03%	6.21%	6.40%
AVERAGE CAP RATE GOING FO	ORWARD>>>	6.04%					
lr Ir	nitial CAM ("A	dditional	Rent") Charge Calculation				
	Expenses Paid	by Owner ar	d Charged to Tenant in Addition to Base	Rent monthly	annual		
			Insurance:	Flood 75	899		
			POA	Fees 1,200	14,400		
			Property T		7,390		
			TOTAL Common Area Cha	rges 1,891	22,689		
				monthly	annual		
			Base Rent per squar		36.49		
			Base	Rent 9,000	108,000		
				monthly	annual		
			CAM Charge per square	foot 0.64	7.67		
			CAM ("Additional R	ent") 1,891	22,689		
			Color	monthly	annual		
			Sales	Tax 708	8,495		
		Total	Rent = Base Rent + CAM + Sales	Tax 11,599	139,183		

Parcel 1



2021 Paid Collier Cou	nty Notice of Ad Valorem	Taxes and Non-Ad Va	lorem Assessme	nts		
If Paid By	Mar 31, 2022					
Please Pay	\$0.00					
Parcel Number	Legal Description			I Mill C	Code	Escrow Code
64290000209	NORTH PARK CEN OFFICE CONDOM			6		
	Collier Co 3291 E Naples Post dated checks are	s Drawn on a U.S. Bank bunty Tax Collector E. Tamiami Trail , FL 34112-5758 NOT ACCEPTED AND WILL BE R Disite: www.colliertaxcollect	To:	935 LLC 935 TAMIAMI T IAPLES, FL 3		
Assessed Value	District	Mill Rate A	Assessed Value	Exempt Amt	Taxable Valu	ie Tax Amoun
335,520 Exemptions	BIG CYPRESS BASIN SCHOOL BOARD - ST SCHOOL BOARD - LO COLLIER COUNTY LIC COLLIER MOSQUITO NNF/NORTH COLLIER UNINCORP GEN - MS	ATE LAW 2.6410 CAL BOARD 2.2480 GHTING 0.1315 CONTROL 0.1609 R FIRE CONTROI 1.0000 TD 0.8069 ION CTRL PGM 0.0293 IAGE MSTU 0.0049	335,520 335,520 335,520 335,520 335,520 335,520 335,520 335,520 335,520 335,520 335,520	0 0 0 0 0 0 0 0	335,52 335,52 335,52 335,52 335,52 335,52 335,52 335,52 335,52 335,52	20 35.6 20 37.4 20 886.1 20 754.2 20 44.1 20 335.5 20 270.7 20 9.8 20 1.6
	Millage Total	11.054	7 Tota	al Ad Valorem	l	\$3,709.0
Pay your current taxes onlettp://www.colliertaxcollect		Non-Ad Valorem Dis	trict	Type of Assess	sment	Amount
		Non-Ad Valorem T	otal			\$0.00
See reverse side for in	mportant information	Combined Ad Valo	rem and Non-	Ad Valorem T	otal	\$3,709.07
		(Detach and Return with y	our Payment)			
2021 Paid Collier Cou	unty Notice of Ad Valoren	n Taxes and Non-Ad Va	lorem Assessme	ents		
If Paid By	Mar 31, 2022					
Please Pay	\$0.00					
Parcel Number	Mill Code	Escrow Code				
64290000209	68 Legal Description		9935 LLC 9935 TAMIAMI TRAIL NOR NAPLES, FL 34108			
	NORTH PARK CEN OFFICE CONDOMI			03/03/2022	10,112 04100)

Receipt # WWW-22-00505278

Rob Stoneburner

Please

Retain this portion for your records

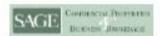
2021 Paid Collier Cou	nty Notice of Ad Valoren	n Taxes and Non-Ad Valorem	n Assessments	s		
If Paid By	Mar 31, 2022					
Please Pay	\$0.00					
Parcel Number	Legal Description			Mill C	Code Es	scrow Code
64290000225	NORTH PARK CEN OFFICE CONDOM A COMMERCIAL C			68 35 LLC		
	Collier Co 3291 Naples Post dated checks are	ds Drawn on a U.S. Bank To: ounty Tax Collector E. Tamiami Trail s, FL 34112-5758 NOT ACCEPTED AND WILL BE RETURN bsite: www.colliertaxcollector.cor	NAI NED	35 TAMIAMI T PLES, FL 34	RAIL NORTH 4108	
Assessed Value	District	Mill Rate Asses		Exempt Amt	Taxable Value	Tax Amour
335,520 Exemptions	BIG CYPRESS BASIN SCHOOL BOARD - ST SCHOOL BOARD - LC COLLIER COUNTY LIC COLLIER MOSQUITO NNF/NORTH COLLIEF UNINCORP GEN - MS	FATE LAW 2.6410 DCAL BOARD 2.2480 GHTING 0.1315 CONTROL 0.1609 R FIRE CONTROI 1.0000 GTD 0.8069 TION CTRL PGM 0.0293 NAGE MSTU 0.0049	335,520 335,520 335,520 335,520 335,520 335,520 335,520 335,520 335,520 335,520 335,520	0 0 0 0 0 0 0	335,520 335,520 335,520 335,520 335,520 335,520 335,520 335,520 335,520 335,520	1,195.9 35.6 37.4 886.1 754.2 44.1 53.9 335.5 270.7 9.8 1.6 83.8
	Millage Total	11.0547	Total	Ad Valorem		\$3,709.0
Pay your current taxes on http://www.colliertaxcollec		Non-Ad Valorem District	Т	Type of Assess	sment	Amount
						Ф0.00
		Non-Ad Valorem Total				\$0.00
See reverse side for i	mportant information	Non-Ad Valorem Total Combined Ad Valorem		d Valorem T	otal	\$3,709.07
See reverse side for i	mportant information		and Non-A	d Valorem T	otal	<u> </u>
		Combined Ad Valorem	and Non-Adayment)		otal	<u> </u>
		Combined Ad Valorem (Detach and Return with your Pa	and Non-Adayment)		otal	<u> </u>
2021 Paid Collier Cou	unty Notice of Ad Valorer	Combined Ad Valorem (Detach and Return with your Pa	and Non-Adayment)		otal	· · · · · · · · · · · · · · · · · · ·
2021 Paid Collier Cou	unty Notice of Ad Valorer Mar 31, 2022	Combined Ad Valorem (Detach and Return with your Pa	and Non-Adayment)		otal	
2021 Paid Collier Cou If Paid By Please Pay	unty Notice of Ad Valorer Mar 31, 2022 \$0.00 Mill Code 68 Legal Description NORTH PARK CEN OFFICE CONDOM	Combined Ad Valorem (Detach and Return with your Part Taxes and Non-Ad Valorem Escrow Code	and Non-Adayment)	9935 L 9935 T		\$3,709.07

Receipt # WWW-22-00505278

Rob Stoneburner

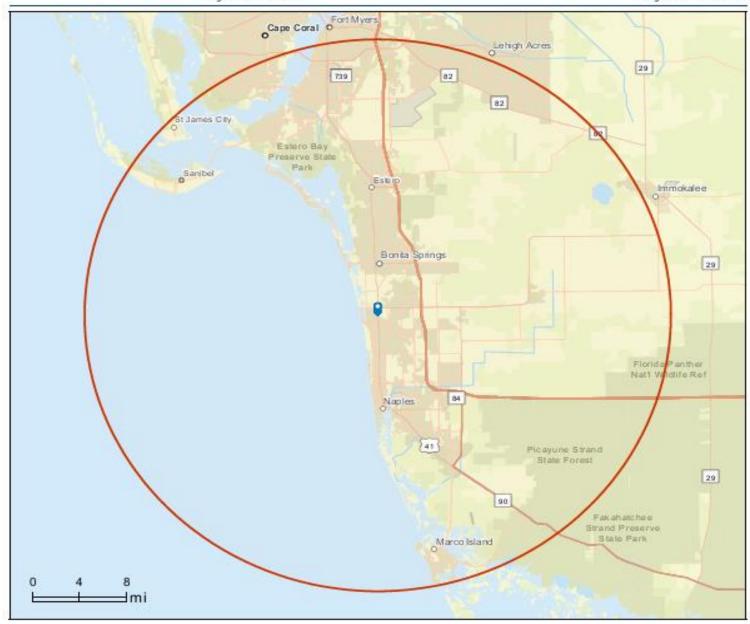
Please

Retain this portion for your records



Site Details Map

9935 Tamiami Trl N, Naples, Florida, 34108 Rings: 25 mile radii Site Details Map Latitude: 26.26186 Longitude: -81.80240



This site is located in:

City: ---

County: Collier County State: Florida ZIP Code: 34108

Census Tract: 12021010110 Census Block Group: 120210101101

CBSA: Naples-Marco Island, FL Metropolitan Statistical Area



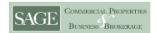
Demographic and Income Profile

9935 Tamiami Trl N, Naples, Florida, 34108 Ring: 25 mile radius

Dick Naedel (239) 250-3133

Latitude: 26.26186 Longitude: -81.80240

Summary	Cei	nsus 2010		2020		202
Population		644,503		786,125		860,20
Households		279,898		340,686		372,93
Families		182,154		219,650		239,63
Average Household Size		2.27		2.28		2.:
Owner Occupied Housing Units		200,424		246,469		267,6
Renter Occupied Housing Units		79,474		94,217		105,2
Median Age		48.3		51.7		52
Trends: 2020-2025 Annual Rate		Area		State		Nation
Population		1.82%		1.33%		0.72
Households		1.82%		1.27%		0.72
Families		1.76%		1.23%		0.6
Owner HHs		1.66%		1.22%		0.7
Median Household Income		1.82%		1.51%		1.60
				2020		20
Households by Income			Number	Percent	Number	Perc
<\$15,000			27,460	8.1%	26,604	7.
\$15,000 - \$24,999			26,690	7.8%	26,197	7.
\$25,000 - \$34,999			27,623	8.1%	27,720	7.
\$35,000 - \$49,999			44,710	13.1%	46,050	12.
\$50,000 - \$74,999			60,910	17.9%	65,101	17.
\$75,000 - \$99,999			42,416	12.5%	47,185	12.
\$100,000 - \$149,999			50,997	15.0%	59,625	16.
\$150,000 - \$199,999			25,267	7.4%	31,653	8.
\$200,000+			34,612	10.2%	42,776	11.
Median Household Income			\$66,001		\$72,240	
Average Household Income			\$100,024		\$110,920	
Per Capita Income			\$43,509		\$48,181	
	Cei	1sus 2010		2020		20
Population by Age	Number	Percent	Number	Percent	Number	Perc
0 - 4	31,748	4.9%	34,805	4.4%	38,180	4.
5 - 9	32,032	5.0%	35,945	4.6%	38,701	4.
10 - 14	32,249	5.0%	36,887	4.7%	40,023	4.
15 - 19	33,682	5.2%	36,360	4.6%	39,519	4.
20 - 24	32,262	5.0%	36,513	4.6%	37,439	4.
25 - 34	64,718	10.0%	81,456	10.4%	84,484	9.
35 - 44	69,028	10.7%	76,788	9.8%	88,673	10.
45 - 54	81,319	12.6%	82,930	10.5%	82,927	9.
55 - 64	92,137	14.3%	112,803	14.3%	113,841	13.
65 - 74	96,172	14.9%	133,210	16.9%	148,272	17.
75 - 84	59,108	9.2%	85,344	10.9%	109,363	12.
85+	20,048	3.1%	33,084	4.2%	38,783	4.
	Cei	1sus 2010		2020		20
Race and Ethnicity	Number	Percent	Number	Percent	Number	Perc
White Alone	554,041	86.0%	656,431	83.5%	704,643	81.
Black Alone	38,222	5.9%	51,430	6.5%	60,037	7.
American Indian Alone	1,852	0.3%	2,233	0.3%	2,458	0.
Asian Alone	8,632	1.3%	13,996	1.8%	18,076	2.
Pacific Islander Alone	288	0.0%	400	0.1%	456	0.
Some Other Race Alone	29,580	4.6%	44,044	5.6%	53,482	6.
Two or More Races	11,887	1.8%	17,591	2.2%	21,053	2.
Hispanic Origin (Any Race)	126,285	19.6%	185,016	23.5%	223,210	25.

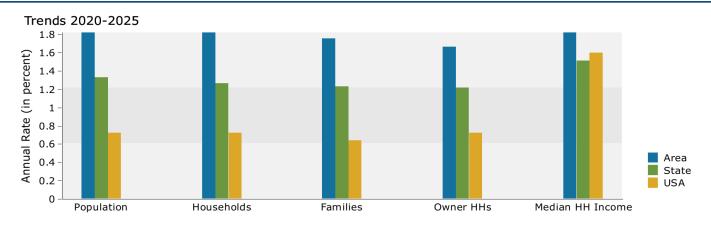


Demographic and Income Profile

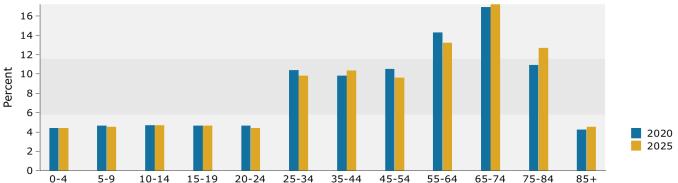
Dick Naedel (239) 250-3133

Latitude: 26.26186 Longitude: -81.80240

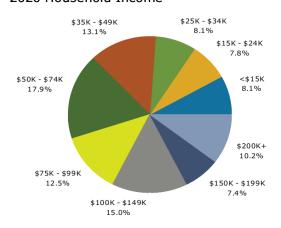
9935 Tamiami Trl N, Naples, Florida, 34108 Ring: 25 mile radius



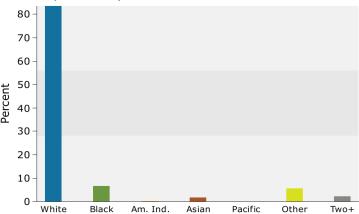
Population by Age



2020 Household Income



2020 Population by Race



2020 Percent Hispanic Origin:23.5%

Source: U.S. Census Bureau, Census 2010 Summary File 1. Esri forecasts for 2020 and 2025.



Medical Expenditures

Dick Naedel (239) 250-3133

Latitude: 26.26186 Longitude: -81.80240

9935 Tamiami Trl N, Naples, Florida, 34108 Ring: 25 mile radius

Demographic Summary		2020	202!
Population		786,125	860,20
Households		340,686	372,91
Families		219,650	239,63
Median Household Income		\$66,001	\$72,24
Males per 100 Females		94.7	94.
Population by Age			
Population <5 Years		4.4%	4.4%
Population 65+ Years		32.0%	34.59
Median Age		51.7	52.
	Spending Potential	Average Amount	
	Index	Spent	Tota
Health Care	118	\$6,787.12	\$2,312,276,54
Medical Care	121	\$2,472.75	\$842,432,59
Physician Services	113	\$295.23	\$100,580,79
Dental Services	126	\$490.23	\$167,013,08
Eyecare Services	120	\$82.82	\$28,214,01
Lab Tests, X-rays	114	\$78.00	\$26,574,13
Hospital Room and Hospital Services	115	\$220.30	\$75,054,36
Convalescent or Nursing Home Care	140	\$19.35	\$6,591,41
Other Medical Services (1)	113	\$154.94	\$52,784,52
Nonprescription Drugs	120	\$178.65	\$60,863,18
Prescription Drugs	122	\$426.25	\$145,218,69
Nonprescription Vitamins	131	\$122.71	\$41,805,23
Medicare Prescription Drug Premium	139	\$161.51	\$55,025,69
Eyeglasses and Contact Lenses	112	\$105.25	\$35,858,64
Hearing Aids	139	\$39.86	\$13,579,83
Medical Equipment for General Use	122	\$8.58	\$2,922,43
Other Medical Supplies/Equipment (2)	120	\$89.07	\$30,346,53
Health Insurance	116	\$4,314.37	\$1,469,843,95
Blue Cross/Blue Shield	108	\$1,189.52	\$405,254,13
Fee for Service Health Plan	110	\$890.28	\$303,306,30
НМО	109	\$837.72	\$285,400,84
Medicare Payments	140	\$614.50	\$209,350,70
Long Term Care Insurance	129	\$77.00	\$26,231,62
Dental Care Insurance	111	\$157.18	\$53,547,77
Vision Care Insurance	109	\$31.40	\$10,696,63
Prescription Drug Insurance	110	\$8.64	\$2,943,04
Other Single Service Insurance (3)	127	\$25.06	\$8,537,83
Medicaid Premiums	94	\$8.73	\$2,973,06
Tricare/Military Premiums	136	\$8.05	\$2,743,63
Children's Health Ins Program Premiums	100	\$2.08	\$708,41

Data Note: The Spending Potential Index (SPI) is household-based, and represents the amount spent for a product or service relative to a national average of 100. Detail may not sum to totals due to rounding.

⁽¹⁾ Other Medical Services includes Services by Medical Professionals other than Physicians, Outpatient Hospital Care, Blood Donation, and Ambulance, Dialysis, Emergency Room, Oxygen or Rescue Services.

⁽²⁾ Other Medical Supplies/Equipment includes Topicals, Dressings, Supportive and Convalescent Medical Equipment, Rental of Medical Equipment for General Use, and Rental of Supportive and Convalescent Medical Equipment.

⁽³⁾ Other Single Service Insurance Other Single Service Insurance includes health insurance coverage that provides for only one type of service, other than dental

care, vision care, prescriptions, and long-term care

Source: Esri forecasts for 2020 and 2025; Consumer Spending data are derived from the 2017 and 2018 Consumer Expenditure Surveys, Bureau of Labor Statistics.



Health and Beauty Market Potential

Dr. Landi Vein Practice 9935 Tamiami Trl N, Naples, Florida, 34108 Ring: 25 mile radius Dick Naedel (239) 250-3133 Latitude: 26.26186

Longitude: -81.80240

Demographic Summary		2020	
Population		786,125	860
Population 18+		657,534	720
Households		340,686	372
Median Household Income	Formandad Normalian of	\$66,001	\$72
Duadwat (Canauman Bahanian	Expected Number of	Percent	
Product/Consumer Behavior Typically spend 7+ hours exercising per week	Adults/HHs 140,964	21.4%	
,, , ,	•		
Typically spend 4-6 hours exercising per week	130,569	19.9%	
Typically spend 1-3 hours exercising per week	144,707	22.0%	
Exercise at home 2+ times per week	182,199	27.7%	
Exercise at club 2+ times per week	87,345	13.3%	
Exercise at other facility 2+ times/wk	53,762	8.2%	
Own elliptical	25,078	3.8%	
Own stationary bicycle	37,191	5.7%	
Own treadmill	45,140	6.9%	
Own weight lifting equipment	63,944	9.7%	
Control diet for blood sugar level	78,985	12.0%	
Control diet for cholesterol level	85,853	13.1%	
Control diet for food allergies	12,807	1.9%	
Control diet to maintain weight	64,249	9.8%	
Control diet for physical fitness	65,503	10.0%	
Control diet for salt restriction	29,164	4.4%	
Control diet for weight loss	98,488	15.0%	
Used doctor`s care/diet for diet method	20,035	3.0%	
Used exercise program for diet method	58,415	8.9%	
Buy foods specifically labeled as fat-free	62,654	9.5%	
Buy foods specifically labeled as gluten-free	37,033	5.6%	
Buy foods specifically labeled as high fiber	57,670	8.8%	
Buy foods specifically labeled as high protein	61,828	9.4%	
Buy foods specifically labeled as hormone-free	24,803	3.8%	
Buy foods specifically labeled as lactose-free	27,441	4.2%	
Buy foods specifically labeled as low-calorie	43,038	6.5%	
Buy foods specifically labeled as low-carb	57,162	8.7%	
Buy foods specifically labeled as low-cholesterol	38,709	5.9%	
Buy foods specifically labeled as low-fat	63,229	9.6%	
Buy foods specifically labeled as low-sodium	79,318	12.1%	
Buy foods specifically labeled as natural/organic	93,528	14.2%	
Buy foods specifically labeled as probiotic	34,884	5.3%	
Buy foods specifically labeled as sugar-free	71,737	10.9%	
Consider self to be semi-vegetarian	55,592	8.5%	
Used meal/dietary/weight loss supplement last 6 months	59,631	9.1%	
Used vitamins/dietary supplements in last 6 months	387,626	59.0%	
Provide services as a primary caregiver/caretaker	52,860	8.0%	
Visited doctor in last 12 months	515,976	78.5%	
Visited doctor in last 12 months: 1-2 times	151,120	23.0%	
Visited doctor in last 12 months: 3-5 times	154,304	23.5%	
Visited doctor in last 12 months: 6+ times	210,497	32.0%	
Visited doctor in last 12 months: cardiologist	77,667	11.8%	
Visited doctor in last 12 months: chiropractor	43,511	6.6%	
Visited doctor in last 12 months: dentist	259,304	39.4%	
Visited doctor in last 12 months: dermatologist	81,890	12.5%	
Visited doctor in last 12 months: ear/nose/throat	35,401	5.4%	
Visited doctor in last 12 months: eye	171,376	26.1%	
Visited doctor in last 12 months: gastroenterologist	27,067	4.1%	
Visited doctor in last 12 months: general/family	290,900	44.2%	
Visited doctor in last 12 months: internist	49,722	7.6%	
Visited doctor in last 12 months: physical therapist	44,795	6.8%	
Visited doctor in last 12 months: podiatrist	27,139	4.1%	
Visited doctor in last 12 months: urologist	38,071	5.8%	
Visited nurse practitioner in last 12 months	39,854	6.1%	

Data Note: An MPI (Market Potential Index) measures the relative likelihood of the adults in the specified trade area to exhibit certain consumer behavior or purchasing patterns compared to the U.S. An MPI of 100 represents the U.S. average.

Source: These data are based upon national propensities to use various products and services, applied to local demographic composition. Usage data were collected by GfK MRI in a nationally representative survey of U.S. households. Esri forecasts for 2020 and 2025.



Health and Beauty Market Potential

Dr. Landi Vein Practice 9935 Tamiami Trl N, Naples, Florida, 34108 Ring: 25 mile radius Dick Naedel (239) 250-3133 Latitude: 26.26186

Longitude: -81.80240

	Expected Number of		
Product/Consumer Behavior	Adults/HHs	Percent	M
Wear regular/sun/tinted prescription eyeglasses	260,449	39.6%	1
Wear bifocals	118,929	18.1%	1
Wear disposable contact lenses	37,449	5.7%	
Wear soft contact lenses	58,080	8.8%	
Wear transition lenses	47,575	7.2%	1
Spent on eyeglasses in last 12 months: \$1-99	20,154	3.1%	1
Spent on eyeglasses in last 12 months: \$100-\$199	25,497	3.9%	
Spent on eyeglasses in last 12 months: \$200-\$249	21,645	3.3%	1
Spent on eyeglasses in last 12 months: \$250+	65,345	9.9%	1
Spent on contact lenses in last 12 months: \$100-\$199	21,160	3.2%	
Spent on contact lenses in last 12 months: \$200+	22,724	3.5%	
Bought prescription eyewear: discount optical ctr	62,394	9.5%	1
Bought prescription eyewear: private eye doctor	168,058	25.6%	1
Bought prescription eyewear: retail optical chain	85,731	13.0%	1
Bought prescription eyewear: online	26,864	4.1%	1
Used prescription drug for acne	19,290	2.9%	1
Used prescription drug for allergy/hay fever	33,976	5.2%	
Used prescription drug for anxiety/panic	35,543	5.4%	
Used prescription drug for arthritis/osteoarthritis	26,396	4.0%	1
Used prescription drug for rheumatoid arthritis	17,427	2.7%	1
Used prescription drug for asthma	23,878	3.6%	
Used prescription drug for backache/back pain	50,835	7.7%	1
Used prescription drug for depression	44,874	6.8%	1
Used prescription drug for diabetes (insulin dependent Type-1)	21,088	3.2%	1
Used prescription drug for diabetes (non-insulin dependent Type-2)	28,408	4.3%	
Used prescription drug for heartburn/acid reflux	35,067	5.3%	
Used prescription drug for high blood pressure	101,030	15.4%	1
Used prescription drug for high cholesterol	67,118	10.2%	1
Used prescription drug for insomnia	15,469	2.4%	1
Used prescription drug for migraine headache	18,983	2.9%	
Used prescription drug for sinus congestion/headache	23,545	3.6%	1
Used prescription drug for urinary tract infection	27,589	4.2%	1
Filled prescription last 12 months: at discount/dept store	25,927	3.9%	1
Filled prescription last 12 months: at drug store/pharmacy	247,347	37.6%	1
Filled prescription last 12 months: at supermarket	58,546	8.9%	1
Filled prescription last 12 months: by mail order	69,765	10.6%	1
Spent out of pocket prescription drugs/30 days: <\$1-9	47,003	7.1%	1
Spent out of pocket prescription drugs/30 days: \$10-19	62,695	9.5%	1
Spent out of pocket prescription drugs/30 days: \$20-29	49,187	7.5%	1
Spent out of pocket prescription drugs/30 days: \$30-49	41,067	6.2%	
Spent out of pocket prescription drugs/30 days: \$50-99	43,614	6.6%	1
Spent out of pocket prescription drugs/30 days: \$100-149	24,062	3.7%	1
Spent out of pocket prescription drugs/30 days: \$150+	28,049	4.3%	1

Data Note: An MPI (Market Potential Index) measures the relative likelihood of the adults in the specified trade area to exhibit certain consumer behavior or purchasing patterns compared to the U.S. An MPI of 100 represents the U.S. average.

Source: These data are based upon national propensities to use various products and services, applied to local demographic composition. Usage data were collected by GfK MRI in a nationally representative survey of U.S. households. Esri forecasts for 2020 and 2025.



Health and Beauty Market Potential

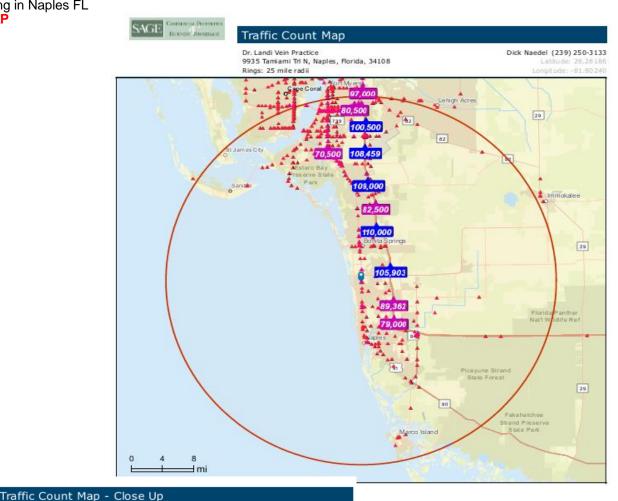
Dr. Landi Vein Practice 9935 Tamiami Trl N, Naples, Florida, 34108 Ring: 25 mile radius Dick Naedel (239) 250-3133 Latitude: 26.26186

Longitude: -81.80240

	Expected Number of		
Product/Consumer Behavior	Adults/HHs	Percent	
Used last 6 months: cold/sinus/allergy med (nonprescr)	323,542	49.2%	
Used last 6 months: cough syrup/suppressant(nonprescr)	230,841	35.1%	
Used last 6 months: medicated skin cream/lotion/spray	209,321	31.8%	
Used last 6 months: non-medicated nasal spray	93,214	14.2%	
Used last 6 months: pain relieving rub/liquid/patch	167,620	25.5%	
Used last 6 months: sleeping aid/snore relief	78,116	11.9%	
Used last 6 months: sore throat remedy/cough drops	306,058	46.5%	
Used last 12 months: sunburn remedy	90,548	13.8%	
Used last 12 months: suntan/sunscreen product	258,484	39.3%	
Used last 6 months: toothache/gum/canker sore remedy	63,328	9.6%	
HH used last 6 months: children`s cold tablets/liquids	29,205	8.6%	
HH used last 6 months: children`s cough syrup	26,768	7.9%	
HH used kids pain reliever/fever reducer last 6 months	48,748	14.3%	
HH used kids vitamins/nutritional suppl last 6 months	30,271	8.9%	
Used body wash/shower gel in last 6 months	412,453	62.7%	
Used breath freshener in last 6 months	247,616	37.7%	
Used breath freshener in last 6 months: gum	132,681	20.2%	
Used breath freshener in last 6 months: mints	122,718	18.7%	
Used breath freshener in last 6 months: thin film	14,742	2.2%	
Used complexion care product in last 6 months	312,737	47.6%	
Used denture adhesive/fixative in last 6 months	51,858	7.9%	
Used denture cleaner in last 6 months	85,692	13.0%	
Used facial moisturizer in last 6 months	296,534	45.1%	
Used personal foot care product in last 6 months	131,141	19.9%	
Used hair coloring product (at home) last 6 months	120,450	18.3%	
Used hair conditioning treatment (at home) in last 6 months	169,898	25.8%	
Used hair growth product in last 6 months	23,333	3.5%	
Used hair spray (at home) in last 6 months	216,820	33.0%	
Used hair styling gel/lotion/mousse in last 6 months	223,888	34.0%	
Used mouthwash in last 6 months	424,721	64.6%	
Used mouthwash 8+ times in last 7 days	113,952	17.3%	
Used whitening toothpaste in last 6 months	194,135	29.5%	
Used tooth whitener (not toothpaste) in last 6 months	65,568	10.0%	
Used tooth whitener (gel) in last 6 months	16,031	2.4%	
Used tooth whitener (strips) in last 6 months	35,165	5.3%	
Visited a day spa in last 6 months	31,101	4.7%	
Purchased product at salon/day spa in last 6 months	34,401	5.2%	
Used professional service last 6 months: haircut	402,025	61.1%	
Used professional service last 6 months: hair color/highlights	102,774	15.6%	
Used professional service last 6 months: facial	21,751	3.3%	
Used professional service last 6 months: massage	50,070	7.6%	
Used professional service last 6 months: manicure	87,420	13.3%	
Used professional service last 6 months: pedicure	104,693	15.9%	
Spent \$150+ at barber shops in last 6 months	25,869	3.9%	
Spent \$150+ at beauty salons in last 6 months	91,754	14.0%	

Data Note: An MPI (Market Potential Index) measures the relative likelihood of the adults in the specified trade area to exhibit certain consumer behavior or purchasing patterns compared to the U.S. An MPI of 100 represents the U.S. average.

Source: These data are based upon national propensities to use various products and services, applied to local demographic composition. Usage data were collected by GfK MRI in a nationally representative survey of U.S. households. Esri forecasts for 2020 and 2025.



Dr. Landi Vein Practice
9935 Tamiami Tri N, Naples, Florida, 34108

Latitude: 26, 26, 166
Rings: 25 miler addi
Longitude: 48, 80, 240

Longitude: 48,

Close-in Traffic Count is 53,500 Vehicles/Day (US 41)



FAX Back To: 1-(866) 848-5898

SAGE Commercial Properties & Business Brokerage, Inc.

11983 Tamiami Trial N. ● Naples, Florida 34110 ● PH (239) 250-3133 ● FAX 1-(866) 848-5898

PLEASE PRINT CLEARLY

FOR BROKERS & AGENTS ONLY

TO: Dick Naedel, Broker

CUSTOMER REGISTRATION for PROPERTY(IES):

• Medical Building at 9935 Tamiami Trail N, Naples FL 34108

Below section filled in only if Customer is being registered by a real estate agent or broker:

1. Name of Custo	omer:	
2. Address of Cus	stomer:	
3. Date Registere	d:	
A. Purpose:	Register Qualified User/Investor/Developer	
B. Registered by:		(Agent)
		(Firm)
		(Address+Zip)
	(Phone)	(e-mail)
C. Registering Age	ent's Signature:	