

**SAGE**COMMERCIAL PROPERTIES  
&  
BUSINESS BROKERAGE

9130 Galleria Court • Naples, Florida 34109

Phone (239) 250-3133

FAX 1-(866) 848-5898

www.SAGEFLA.com

**BUSINESS  
for  
SALE****\$2 MILLION/yr  
HAIR SALON  
GULF COAST FL****AFLBB#: 9400778****DESCRIPTION :**

Stunning high style salon located in an exclusive area of Florida's Gulf Coast. Salon with retail products boutiques consistently averaging over \$2M/year Gross and \$600K+ Owner's Benefit for last 4 years. Unfazed by economic downturn--sales increasing despite recession. Opportunity for hair professional or investor to own a high-volume, chic contemporary salon catering to upscale clientele. 6 cutting and finishing stations, 8 chairs in color bar. Salon is outfitted with the most modern equipment, and has a sleek and polished decor. Spacious and bright large facility. Product boutique also carries high end designer jewelry, handbags and other fashion accessories. Repeat clients come from exclusive gated communities in the area. Computerized for ease in managing every aspect of the business. Current owner willing to stay on if Buyer wishes to operate absentee. Free training. Color brochure with demographic analysis by e-mail.

**FINANCIAL:**

	2011 Projection	2010 tax return	2009 tax return	2008 tax return
Revenues	\$2,610,142	\$2,332,207	\$1,952,595	\$2,000,976
Owner's Benefit:	\$686,007	\$645,949	\$526,899	\$591,783

**GENERAL:**

Inventory: \$80,000 << included in price  
 Furniture, Fixtures & Equipment (FFE) \$350,000 << included in price  
 Total Assets: \$430,000 << included in price

**List Price: \$1,950,000****Down Payment: \$1,950,000**

Building type: Strip Shopping center

Square Feet: 2,400

Premises for Sale or Leased?: leased

**CONTACT:****Dick Naedel****(239) 250-3133****Dick@SAGEFLA.com**

**IF YOU WOULD LIKE TO RECEIVE MORE DETAILS OR A PROSPECTUS ON THIS BUSINESS INCLUDING FINANCIAL DATA, PHOTOS, etc. BY RETURN E-MAIL—**

Please fill-in the Confidentiality Agreement (next page) :

- ① Print name(s) of Prospect(s)
- ② Signature(s)
- ③ Date signed
- ④ Telephone number (cell phone if preferred)
- ⑤ Street Address, City, State, Zip
- ⑥ E-mail address (important)

FAX back to: **1-(866) 848-5898**

(no cover sheet necessary)

TO: Dick Naedel, Business Broker

FAX: 1-(866) 848-5898



FLORIDA BUSINESS BROKERS ASSOCIATION
STANDARD CONFIDENTIALITY / DISCLOSURE STATEMENT
TRANSACTION BROKER

1 (print name) and/or assigns, herein known as PROSPECT, acknowledges and agrees that PROSPECT approached Dick Naedel of SAGE Commercial Properties & Business Brokerage, Inc., 9130 Galleria Court, Naples, FL 34109, a TRANSACTION BROKER (BROKER), and that BROKER was the first to advise PROSPECT of the availability of and details concerning the following business opportunities and real properties:

LISTING # BUSINESS TYPE BUSINESS DESCRIPTION
9400778 Service \$2M/Yr Salon Gulf Coast FL

PROSPECT understands and agrees that all dealings concerning said business opportunity will be handled through BROKER and that BROKER HAS ENTERED INTO AN AGREEMENT FOR PAYMENT OF A COMMISSION WITH THE SELLER. PROSPECT further agrees that information received with respect to the above-mentioned opportunity will be kept in strict confidence, will not be used to compete with the SELLER and that PROSPECT shall not disclose this information to any person, excluding those parties specifically involved in the transaction itself and the PROSPECT'S sole purpose in seeking information about the business is to purchase a business.

All data on business opportunities are provided for information purposes only. No representation is made by BROKER as to the accuracy of the data provided. BROKER encourages PROSPECT to thoroughly review and independently verify to PROSPECT'S own satisfaction that the data provided are substantially representative of the business activity of the SELLER and can be relied upon when considering the purchase of said business opportunity of SELLER.

In the event that PROSPECT discloses the availability of said designated business opportunity of SELLER to any third party and this third party purchases the business without the BROKER, then PROSPECT, in addition to the remedies specified herein above, will also be responsible for the payment of BROKER'S compensation which would have been payable on the listed selling price or minimum compensation, whichever is greater.

PROSPECT agrees that he will not within two years from this date deal directly or indirectly with the SELLER without the BROKER'S written consent and should the PROSPECT do so directly or indirectly and a sale, management agreement, lease or other financial arrangement, including leasing the SELLER'S premises from the SELLER or Landlord is consummated, the PROSPECT shall be liable for all and any damages which the BROKER may suffer, including but not limited to the compensation which would have been payable on the listed selling price or minimum compensation, whichever is greater and PROSPECT further agrees in terms of Section 475.42(1)(j) of the Florida Statutes, the BROKER at BUYER'S expense shall have the right to place any appropriate lien and encumbrance on the business and real estate or both, necessary to collect any compensation and this shall be the necessary authorization and consent as is required by the Statute.

This Contract shall be governed by the laws of the State of Florida and the parties and the Broker specifically agree as a matter of substance and express their intention to submit any controversy or claim arising out of or relating to this contract, or the breach thereof, to resolution by taking any controversy or claim to a Court of Competent Jurisdiction and to file a suit at law and/or in equity. The parties agree that jurisdiction and venue with venue for the entry of judgment upon said judgment shall be in Collier County, Florida. The court is directed to award the expenses of the lawsuit, all reasonable attorney's fees and costs, to the prevailing party in the lawsuit.

The SELLER is the intended beneficiary of all covenants of Prospect, which benefit the SELLER, including without limitation, the covenants concerning the use of information disclosed to Prospect, and may bring an appropriate action to enforce such covenants. The Prospect acknowledges receiving a copy of this document. An electronic transmission of this document and any signatures shall be considered for all purposes as originals.

2 PROSPECT (1) [Signature] DATE 3

4 TELEPHONE NUMBER

5 STREET

CITY STATE ZIP

6 E-MAIL

PROSPECT (1) [ Signature ] DATE

TELEPHONE NUMBER

STREET

CITY STATE ZIP

E-MAIL



**FINANCIAL PROFILE  
STRICTLY CONFIDENTIAL**

Name(s) \_\_\_\_\_

Street Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip Code \_\_\_\_\_

**Assets**

Cash on Hand and in Bank	\$
U.S. Government Securities	
Account, Loans and Notes Receivable	
Cash Surrender Value of Life Insurance	
Value of Business owned	
Other Stocks and Bonds	
Real Estate	
Automobile – Number	
Household furnishings & other personal effects	
Other Assets (Itemized)	

**Total Assets \$**

**Liabilities and Net Worth**

Notes Payable	\$
Liens on Real Estate	
Other Liabilities (itemize)	

**Total Liabilities \$**

**Net Worth \$**

**Source of Income**

Salary	
Dividends and Interest	
Bonus and Commissions	
Real Estate Income	
Other Income	

**Total Income \$**

The undersigned certifies that this information was provided by him/her and is true and correct, and hereby gives permission to verify this information with the following financial contact person who is known to them:

Name of Accountant, Bank Official, etc \_\_\_\_\_ PH \_\_\_\_\_

My Signature(s) \_\_\_\_\_ PH \_\_\_\_\_

e-mail \_\_\_\_\_ Date \_\_\_\_\_