

SAGE

COMMERCIAL REAL ESTATE BROKERAGE

11983 Tamiami Trail N. • Naples, Florida 34110

Phone (239) 250-3133

FAX 1-(866) 848-5898

www.SAGEFLA.com

SBA-Lender Pre-Qualified**BUSINESS
for
SALE****MARINE REPAIR
w/ Outboard
Sales & Service
in SW FL****AFLBB#: 9400919****DESCRIPTION :**

Marine repair service with outboard motor sales and service in sunny Naples Florida. Established for over 28 years. Service for Yamaha, Merc outboard and Suzuki. Full line gas engine Volvo dealer-sales and service. SBA-Backed Lender Pre-qualified. Sales & Testing & repair work is done in a complete workshop, power tools. Many spare parts in stock. Minimum overhead. Turnkey--all the tools and inventory you need to go to work. 4 Vehicles plus Trailers included. Solid repeat customer base--both private and commercial local boats and yachts. Owner willing to stay and help out on a part-time basis. Free training. Color brochure with market and demographic analysis by e-mail.

FINANCIAL:

	2020 P&L	2019 tax return	2018 tax return	2017 tax return
Revenues	\$705,025	\$864,110	\$822,360	\$853,608
Owner's Benefit:	\$323,214	\$328,718	\$328,625	\$315,291

GENERAL:

Inventory:	\$60,000	<< included in price
Furniture, Fixtures & Equipment (FFE):	\$150,000	<< included in price
Total Assets:	\$210,000	<< included in price
List Price:	\$475,000	
Total Project Amount:	\$496,000	<< includes fees & closing costs
Buyer Down Payment:	\$49,600	<< 10% DOWN
Total Loan Amount:	\$446,400	
Interest Rate (based on current prime):	prime + 2.25%	
Monthly Payment:	\$4,845	<<10 years, fully amortized
Additional Working Capital Included:	TBD	

CONTACT:**Dick Naedel (239) 250-3133****Dick@SAGEFLA.com**

IF YOU WOULD LIKE TO RECEIVE MORE DETAILS OR A PROSPECTUS ON THIS BUSINESS INCLUDING FINANCIAL DATA, PHOTOS, etc. BY RETURN E-MAIL—

Please fill-in the Confidentiality Agreement (next page) :

- ① Print name(s) of Prospect(s)
- ② Signature(s)
- ③ Date signed
- ④ Telephone number (cell phone if preferred)
- ⑤ Street Address, City, State, Zip
- ⑥ E-mail address (important)

FAX both back to: **1-(866) 848-5898**

(no cover sheet necessary)

TO: Dick Naedel, Business Broker

FAX: 1-(866) 848-5898

dick@sagefla.com



FLORIDA BUSINESS BROKERS ASSOCIATION
STANDARD CONFIDENTIALITY / DISCLOSURE STATEMENT
TRANSACTION BROKER

1 (print name) and/or

assigns, herein known as PROSPECT, acknowledges and agrees that PROSPECT approached Dick Naedel of SAGE Commercial Properties & Business Brokerage, Inc., 11983 Tamiami Trail N., Naples, FL 34110, a TRANSACTION BROKER (BROKER), and that BROKER was the first to advise PROSPECT of the availability of and details concerning the following business opportunities and real properties:

Table with 3 columns: LISTING, BUSINESS TYPE, BUSINESS DESCRIPTION. Row 1: 9400919, Service, Marine Repair & Outboard Motor Sales & Service in SW FL

PROSPECT understands and agrees that all dealings concerning said business opportunity will be handled through BROKER and that BROKER HAS ENTERED INTO AN AGREEMENT FOR PAYMENT OF A COMMISSION WITH THE SELLER. PROSPECT further agrees that information received with respect to the above-mentioned opportunity will be kept in strict confidence, will not be used to compete with the SELLER and that PROSPECT shall not disclose this information to any person, excluding those parties specifically involved in the transaction itself and the PROSPECT'S sole purpose in seeking information about the business is to purchase a business.

All data on business opportunities are provided for information purposes only. No representation is made by BROKER as to the accuracy of the data provided. BROKER encourages PROSPECT to thoroughly review and independently verify to PROSPECT'S own satisfaction that the data provided are substantially representative of the business activity of the SELLER and can be relied upon when considering the purchase of said business opportunity of SELLER.

In the event that PROSPECT discloses the availability of said designated business opportunity of SELLER to any third party and this third party purchases the business without the BROKER, then PROSPECT, in addition to the remedies specified herein above, will also be responsible for the payment of BROKER'S compensation which would have been payable on the listed selling price or minimum compensation, whichever is greater.

PROSPECT agrees that he will not within two years from this date deal directly or indirectly with the SELLER without the BROKER'S written consent and should the PROSPECT do so directly or indirectly and a sale, management agreement, lease or other financial arrangement, including leasing the SELLER'S premises from the SELLER or Landlord is consummated, the PROSPECT shall be liable for all and any damages which the BROKER may suffer, including but not limited to the compensation which would have been payable on the listed selling price or minimum compensation, whichever is greater and PROSPECT further agrees in terms of Section 475.42(1)(j) of the Florida Statutes, the BROKER at BUYER'S expense shall have the right to place any appropriate lien and encumbrance on the business and real estate or both, necessary to collect any compensation and this shall be the necessary authorization and consent as is required by the Statute.

This Contract shall be governed by the laws of the State of Florida and the parties and the Broker specifically agree as a matter of substance and express their intention to submit any controversy or claim arising out of or relating to this contract, or the breach thereof, to resolution by taking any controversy or claim to a Court of Competent Jurisdiction and to file a suit at law and/or in equity. The parties agree that jurisdiction and venue with venue for the entry of judgment upon said judgment shall be in Collier County, Florida.

The SELLER is the intended beneficiary of all covenants of Prospect, which benefit the SELLER, including without limitation, the covenants concerning the use of information disclosed to Prospect, and may bring an appropriate action to enforce such covenants. The Prospect acknowledges receiving a copy of this document. An electronic transmission of this document and any signatures shall be considered for all purposes as originals.

2 PROSPECT (1) [Signature] DATE 3 PROSPECT (1) [Signature] DATE

4 TELEPHONE NUMBER TELEPHONE NUMBER

5 STREET STREET

CITY STATE ZIP CITY STATE ZIP

6 E-MAIL E-MAIL